



# CONRES PROFESSIONAL SERVICES ACCELERATE VDI SUCCESS

CUSTOMER: A MAJOR FINANCIAL SERVICES COMPANY

Burgeoning demand for developer desktops required

## A HIGH-PERFORMANCE VDI INFRASTRUCTURE



## BUT IT WAS SLOW GOING

The customer's Red Hat-based VDI took too long to build-out using **discrete servers, networking, and storage.**

## HOW ABOUT A CONVERGED INFRASTRUCTURE?



Other VARs offered the infrastructure components.

But the customer needed a solution provider that would **Deploy it. Integrate it. Set it up. Meet their time constraints.**

## WHY CONRES?



### Professional services:

ConRes designed infrastructure and assisted with build-out.



### Technical expertise:

Breadth of knowledge on UCS, XtremIO, RedHat and the customer environment allowed ConRes to commit to the customer's timelines.



### Collaboration:

Working with the customer and VCE (Dell EMC) smoothed the path from VCE installation to a workload-ready environment.



### Attention to their needs:

Responsiveness and accommodation were critical to the customer's success.

## KEY SERVICES PROVIDED

Assisted customer in identifying an appropriate RHEV-hosting solution that could be deployed quickly.

Set up physical infrastructure on VCE Vblock.

Deployed Linux hosts to support RHEV-M.

Deployed and configured RHEV-H hypervisors.



## THE BOTTOM LINE



- All key milestones met with ConRes professional services.
- Great experience for developers thanks to high-performance Flash storage.
- Project provided use case for future Vblock deployment.