



ConRes is a hybrid VAR that combines custom volume solutions and logistics services with the IT skill sets you'd expect from a traditional VAR. You can rely on ConRes for enterprise-class solutions ranging from virtualization to disaster recovery; from wireless to unified communications; from networking to security; from UNIX®, Solaris™, and Linux® to Windows®.

### IBM Solution Offerings & Practices

- Cloud Computing
- Consulting Services
- Customer Computing
- Managed Servers
- Networking
- Privacy/Backup/Compliance
- Server Consolidation
- Smarter Planet Applications
- Systems & Networking
- Virtualization

### IBM Focus Solutions

- Power 7 (Unix – AIX & OS/400)
- Pure Systems
- Linux (Red Hat & Novell)
- System x – Blades, Exact, Cluster
- Storage – SAN/Storwize 7000, XIV, High End Primary Tier 1 – Ds8800
- XIV Focus Partner

### IBM Technical Accreditations

- 313 IBM Technical Certifications
- Blades
- Networking
- Power Speciality Elite
- Storage Speciality Elite (Pending)
- System p

- System I
- System x

### IBM Middleware

- Big Data
- IBM Infosphere
- IBM SPSS Statistics
- Information Management
- Information Management Data
- Information Management ECM
- Infosphere
- Lotus
- Lotus Portal
- Netezza
- Q Radar
- Rational
- Rational (all)
- Security Systems
- Tivoli
- Tivoli Security
- Tivoli Storage
- Tivoli Business Automation
- WebSphere
- WebSphere BPM
- WebSphere Commerce
- WebSphere Core

### Implementation Capability

- Virtualization
- Server Consolidation
- Migration
- Networking

### KEY STATISTICS:

- + **Certified Women Owned Enterprise**
- + **82 Sales Reps**
- + **52 Technical Resources**
- + **Over 325 employees**

**Geography Covered:** Mid Atlantic, Delaware Valley, NY Metro, NJ, New England, Mid West (Chicago)

**Founded:** 1962

**Primary Customer Segment:** Medium & Large Enterprises, Healthcare, Education and Local Government

**Program Level:** Premier

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