



Specialist Partner

Yes, you can tell which reseller is more qualified. Here's How...

On the surface every reseller may look the same. But ask the tough questions and the differences become clear. How many years of experience? How many satisfied customers? Certifications? Financial stability? Product selection? Cross-platform expertise? The answers to these questions are vital in the process of natural selection and put some distance between the leader and the rest of the pack.

Enter Continental Resources, your hybrid VAR™: stable and experienced, providing service and selection for truly unbiased, cost-effective IT solutions.

HP Specializations

We are technically certified and authorized in:

- Desktops, Workstations and Notebooks
- HP 3PAR Solutions
- HPASP
- HP Advanced Networking
- HP BladeSystems
- HP Enterprise Networking Authorized
- HP Enterprise Storage
- HP Integrity Servers (Unix)
- HP Microsoft Virtualization Elite
- HP Networking Elite
- HP P4000 SAN Solutions
- HP ProCurve
- HP ProLiant ML/DL/SL Servers
- HP Services Sales
- HP Virtualization Solutions Elite
- Imaging and Printing Solutions
- Thin Client Solutions

Solution Offerings

- Mission-Critical Computing
- HP BladeSystem Matrix
- Virtualization Solutions – Server, Storage and Desktop
- Green Business Technology Initiative
- High Performance Computing
- Industry and IT solutions

Key Customer Segments

- Medium Enterprise
- Large Enterprise
- Higher Education*
- Local and State Government*

KEY STATISTICS:

- + 60 Solutions Engineers
- + Over 265 Engineering Certifications
- + Revenues over \$330 million
- + 300 Employees nationwide
- + 45,000 square foot integration center: configuration, inventory management, custom asset tagging, integration, birth certificates, staging and deployment for Solaris, Linux and Windows-based solutions
- + Full suite of logistics capabilities, including rollouts across North America
- + Customer Satisfaction Rating 96% (Independent Third Party Survey)

Founded: 1962

Program Level: HP Enterprise Elite Partner

KEY VENDOR PARTNERS:

AMD

Symantec

Intel

VMware

Microsoft

KEY CONTACTS

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CRN Tech Elite 250 best-of-breed solution provider

CRN Solution Provider 500 #65

D&B Rating: 5A2



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